LOW COST OF EXHIBITING!!!

With new and improved facilities and guaranteed business success, cost of participation is lower than comparable events elsewhere in Indonesia and Asia. Please contacts the Organiser with details of your products type and approximate space requirements so we can advise you on the best stand and display options most suitable for your requirement. We can also provide you with a detailed proposal.



Booth Table Unit (indoor only): 6m² (3mx2m) Outdoor Booth Unit: 16m² (4mx4m) space/tent, with 9m² (3mx3m)

Indoor Booth Unit: 9m2 (3mx3m)

Stand Service

Includes: Stand walls 2.44m, 3mm thick plywood panels (white colour), Carpet, Fascia name board 30.5cm high, Flourescent lighting Receptionist desk 1 unit, Folding chair 2 units, Waste Basket 1 unit, 6amp (1ea) Single Phase Power Point and Electricity for 3 days. Minimun 9m2 for Stand Service Indoor full AC and minimum 9m² for Stand Service

Space Only

Exhibitors must provide their own display plus suitable covering. Minimum 18m2 for Space Only Outdoor and minimum 9m² for Space

Booth Table (Indoor only)

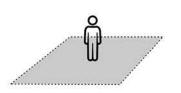
Includes: Back walls 2.44 high, Stand walls 1.44m² high, 3mm thick plywood panels (white colour), Carpet 3m X 2m, Receptionist desk 1 unit, Folding Chair 2 units, Waste Basket 1 unit, 2amp (1ea) Single Phase Power Point and Electricity for 3 days. Minimum 6m2

Sample:



Stand Service

Sample:



Space Only

Sample:



Note: For the heavy equipment display in indoor area, please consult with the Organiser.

We are interested to (please tick the box "✓" with suitable choice):

☐ Book a Product Presentation Sessions.

Become a Sponsor of:

| ☐ 3-Days Tradeshow The 12th Balikpapan Expo 2016 | |
|--|--|
| ☐ The 4th Balikpapan Golf Tournament 2016 | |
| ☐ Networking Nite | |
| | |

Exhibit at The 12th Balikpapan Expo 2016 (11-13 August 2016).

- ☐ Conference & Workshop
- ☐ Fauinment Safety & Rescue Demos

| E The Till Buttipapan Cott Tournament 2020 | | Equipment, salety at hesear belies | |
|--|----------|--|--|
| ☐ Networking Nite | | ☐ The 3rd Ms. & The 1st Mr. Balikpapan Expo 2016 | |
| Name | <u> </u> | | |
| Job Title | <u> </u> | | |
| Company Name | \$ | | |
| Type of your product | \$ | | |
| Address | \$ | | |
| Tel | 1 | Fax : | |
| E-mail | <u>*</u> | | |
| | | | |

Sending this form involves you in absolutely no commitment of any kind, but prime locations will be given to early applications on a first-come-first-serve basis.



Dress code Regulation



ATTENTION

- All Visitors must be properly attired. No shorts, singlets, bermudas, slippers and sandals
- The Organiser reserves the right to refuse entry t
- No children under 18 years will be admitted.

Usia dibawah 18 t

- idak akan di izinkan masuk
- gara berhak menolak





An International Exhibition of Equipment, Supplies, Services, Power, Constructions, Transportation, Environmental, Bio Fuel Development, Safety and Security, production and sale of energy, infrastructure, construction and maintenance, Management, production and consumption, Renewable energy, environmental companies and other sub-sectors, products and services for Indonesia's Mining, Oil & Gas and Energy Industries.

44 INDONESIA'S ENERGY REVIVAL 77



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11-13 August 2016







Official Hotel: 54 swiss-belnorel

Media Partners:













EXHIBITION REVIEW

Domestic Growth And Power Provisions A Vital Key.

Energy Sovereignity, An Affirmative Government Commitment.

Within the next five years Indonesia will require at least 35,000 Mega Watts of additional power and electricity. The nature of energy-sufficiency is considered a driving force for socio-economic expansion for both industry and investment, unemployment rates and job creation, and to other domestic economic factors. Over 650,000 direct and 3 million indirect workers would benefit from such an increase in power supply. And the uptake of domestic components could reach 40%, equivalent to 440 trillion Rupiah. (Akset, 5 May 2015)

East Kalimantan, Balikpapan City and its annual Balikpapan Expo Mining, Oil & Gas and Energy Industry Tradeshow and Exhibition shall be at the forefront of this era in Mining Resurgence, and maintaining its position as the central gateway for business and trade in the region.

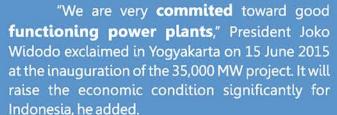
Be prepared and adequately-geared for this upcoming revitalisation and stay one step ahead of your competitors by participating in **The** 12th Balikpapan Expo 2016.

Held on 11 - 13 August 2016 at Borneo Festival Centre @ New Manggar Beach, The 12th Balikpapan Expo 2016 offers an International Exhibition with an International-standard Expo, providing a variety of outdoor and indoor quality space for light and heavy product displays. With an ample parking area, this fully integrated facility is equipped with the latest features in exhibition services, a comfortable and professional experience for all participants involved.

Don't miss this great opportunity to meet directly with your buyers, raise target sales, and brand exposure, expand your network and client base in both business and government circles.

Almost 100% of 2015's Exhibitors and Sponsors have confirmed participation in 2016, some with double space bookings*. You too can enjoy therewards and reap the benefits that our past exhibitors have gained. * Featuring a Singapore and Australian Pavilion, only at The 12th Balikpapan Expo 2016

To book and secure your desired spot REGISTER TODAY! And start making contacts...



Budi Santoso, Head of PERHAPI (Association of Indonesian Mining Professionals), explains that this program will mostly rely on **coal-fired power plants** or PLTUs, and will require approximately **150 million metric tons** [of coal] per year, equivalent to half of the country's coal exports. (Republika.co.id).











EXHIBITION PROFILES

- Airlift, Helidecks and Logistics
- Air Dispersion, Pollution Monitoring Equipment
- Biofuel, Biological Treatment ,Biotechnology
 Application
- Bulk and Materials Handling Systems
- · Cables, Umbilicals and Accessories
- Chemicals, Fluids and Lubricants
- Civil, Mechanical & Electrical Works Contractors
- Communications, Computer Hardware and Software
- · Drilling and Well Completion Equipment
- Electrical Supplies and Equipment
- Environmental IT Systems
- Fire Protection Systems and Materials
- Hydraulics and Electromechanical Equipment
- Industrial & Process Automation
- Inspection, Maintenance and Repair
- Landfill Management
- Lifting Equipment, Cranes and Winches
- Lighting, Linings, Seals and Gaskets

- Marine Equipment, Supplies & Services
- Oil & Gas Supporting Companies
- Offshore Equipment, Supplies & Services
- Pipeline Inspection and Maintenance
- Power Generation and Propulsion Machinery
- Processing, Separation, Filtration and Water
 Treatment
- Project Management, Consultancy, R&D
- Pumps and Compressors
- Reservoir and Production Monitoring
- Resource Recovery & Recycling
- Rock Dumping
- Renewable Energy
- Safety & Security
- Shipbuilding & Repairs
- Steel, Special Metals, Composites and Welding Alloys
- Subsea Production and Well Equipment
- Transportation & Waste
- Waste Management
- Energy Companies
- And Many More

EVENT HIGHLIGHTS

3-Day Tradeshow

A Three-day B-to-B tradeshow presenting exhibitors from across South East Asia, the Asia Pacific region, and worldwide. Showcase and demonstrate your latest products and services, study market & rival movement, examine market trends and opportunities. High value activities include Product Launching & Presentation sessions, Product Demos, Daily B-to-B Networking Gatherings, an Industry Talk Show on Energy Projects for Indonesia's Mining, Oil and Gas sectors, and daily Entertainment for both visitors and exhibitors.



The 4th Balikpapan Expo

In conjunction with The 12th Balikpapan Expo 2016, an internation nining, oil & gas and energy exhibition, we are pleased to announce The 4 Balikpapan Expo Golf Tournament 2016.

Held on the third and final day of expo, enjoy a social luncheon afte the game, many great prizes, goody bags and other networking gathering afterwards.



Industry Conference & Workshop

The 12th Balikpapan Expo 2016 and The ASIA MINER MAGAZINE resents a full-day conference and workshop, held on first day of expo.

Discussing the latest issues surrounding Indonesia's mining, oil & gas and energy industry; short term and long term initiatives and business prospects; the Pro's and Con's in regards to the government's 35,000 MW Project; opportunities and challenges for business operators; implementation of regulations. This seminar offers a solution that can be applied by all stakeholders.



The Balikpapan Expo Networking Nite with CCI 2016

The 12th Balikpapan Expo 2016 and The Asia Miner proudly presents The Balikpapan Expo Networking Nite with "Coal Club Indonesia". We wish to invite all Mining, Oil & Gas and Energy industry players to an afterhours business networking event, to meet head-to-head with your fellow industry players and competitors - an apportunity for local and multinational companies, government representatives and other stakeholders to share experiences in an informal environment.

Expand your network, share and discuss company policies, explore ideas and ousiness opportunities toward improving the market of the mining, oil & gas and energy sectors.

And grab the opportunity to become Host as a main sponsor of this ev



(These profiles are not exhaustive and are meant to be a guide)